

## EDGE report - CONTRO CORP

Ordered: 12/17/2009 1:19:40 PM

Search Inquiry: CONTRO CORP / san diego / CA

Company Information	
<b>CONTRO CORPORATION</b>	
1234 SOMEPLACE BLVD SAN DIEGO, CA 92101	
<b>Phone:</b> (619) 867-5309	<b>Fax:</b> (619) 867-5309
<b>WATS:</b> (800) 867-5309	<b>URL:</b> www.contros.com
<b>Ticker Symbol:</b> CONT	
<b>Number of Employees:</b> 347	<b>Revenue:</b> \$87,479,000
<b>FY End:</b> 06/28/08	<b>Assets:</b> \$41,948,000
<b>State of Incorporation:</b> DE	<b>Liabilities:</b> \$17,161,000
<b>Year Founded:</b> 1972	<b>Net Worth:</b> \$24,787,000
<b>SIC Codes:</b> 2037 (Frozen fruits, fruit juices & vegetables), 2038 (Frozen specialties), 2099 (Food preparations)	
<b>Principal:</b> David Downey	<b>Title:</b> Board of Directors
<b>Principal:</b> Edward Scissors	<b>Title:</b> COO
<b>Principal:</b> Russ T. Nails	<b>Title:</b> Board of Directors
<b>Principal:</b> Charles N Charge	<b>Title:</b> Board of Directors
<b>Principal:</b> James Jameson	<b>Title:</b> Chm
<b>Principal:</b> David Duck	<b>Title:</b> Board of Directors
<b>Principal:</b> David Green	<b>Title:</b> Board of Directors

Edge Score for CONTRO, INC.	
<p><b>Credit Logic Score: 60</b></p> <p>High Risk <span style="float: right;">Low Risk</span></p>	<p><b>Key Score Factors (sources used: Experian, Equifax):</b></p> <ul style="list-style-type: none"> <li>• YEARS IN BUSINESS.</li> <li>• CURRENT MONTH DBT 5 OR LESS.</li> <li>• TRADE PAYMENT PERCENTAGE CURRENT (EQUIFAX).</li> <li>• TAX LIENS OR JUDGMENTS PRESENT.</li> <li>• TRADE PAYMENT PERCENTAGE CURRENT (EXPERIAN).</li> </ul>
<p><b>Unsecured Trade Credit Limit Recommendation</b></p> <p>Conservative <span style="float: right;">Aggressive</span></p> <p>\$17,430 <span style="float: right;">\$34,860</span></p>	

### Monthly Payment Trends (data source: Experian<sup>1</sup>)

Payment Trends Analysis					Account Status				
Date Reported	Industry		Business DBT	Balance	Cur	Days Beyond Terms			
	Cur	DBT				1-30	31-60	61-90	91+
CURRENT			4	\$115,000	77%	22%			1%
10/1/2009			1	\$278,500	96%	4%			
09/1/2009			3	\$230,700	77%	23%			
08/1/2009			6	\$187,000	92%		2%	3%	3%
07/1/2009			10	\$63,200	76%	13%		11%	
06/1/2009			17	\$18,100	63%		37%		

\* Days Beyond Terms (DBT) is a dollar weighted calculation of the average number of days that payment was made beyond the invoice due date based on trades on file that have been updated in the previous 3 months.

### Quarterly Payment Trends (data source: Experian<sup>1</sup>)

Payment History Quarterly Averages					Account Status			
Quarter	Months	DBT	Balance	Cur	Days Beyond Terms			
					1-30	31-60	61-90	91+
Q3 - 2009	JUL-SEP	4	\$232,100	88%	9%	1%	1%	1%
Q2 - 2009	APR-JUN	11	\$30,600	69%	16%	8%	7%	
Q1 - 2009	JAN-MAR	3	\$20,400	93%	4%	2%		1%
Q4 - 2008	OCT-DEC	13	\$50,700	63%	25%		12%	
Q3 - 2008	JUL-SEP	10	\$132,600	66%	23%	6%	5%	

\* Days Beyond Terms (DBT) is a dollar weighted calculation of the average number of days that payment was made beyond the invoice due date based on trades on file that have been updated in the previous 3 months.

### Trade Summary (data source: Equifax<sup>2</sup>)

**Credit Active Since:** 06/25/1981      **Total Exposure:** \$180,618  
**Number Of Charge-Offs:** 0      **Total Past Due:** \$152  
**Most Severe Financial Trade Status (Past 24 Months):** Current  
**Most Severe Non-Financial Trade Status (Past 24 Months):** Slow up to 30  
**Total Trade (6/20/2009 - 12/17/2009):** 100.0% current

### Legal Filings and Collections (data source: Experian<sup>1</sup>)

Filing Type:	Total Filed	Total Balance	Total Collections	Original Balance	Amount Paid	Balance Remaining
Tax Liens	0	\$0	0	\$0	\$0	\$0
Judgments	2	\$395,457				

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<sup>1</sup> Experian data for: CONTRO CORP, 1234 SOMEPLACE BLVD, SAN DIEGO, CA 92101 -7212 (Experian File # 839123408)

<sup>2</sup> Equifax data for: CONTRO CORP, 1234 SOMEPLACE BLVD, SAN DIEGO, CA 92101 -7212 (Equifax ID # 535112343)

<sup>3</sup> EDGAR data for: CONT (CONTRO CORP, 1234 SOMEPLACE BOULEVARD, SAN DIEGO, CA 92101)

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**End of Report**